



Angeles and Humboldt Area Foundation

LESLIE B. KAUTZ, CFA
PRINCIPAL, CO-FOUNDER
LKAUTZ@ANGELESADVISORS.COM
(310) 857-5825



- 26 years investment experience (since 1991)
- Endowment and foundation experience
 - More than two decades experience serving non-profits and other institutions
 - Former trustee, current member of Investment Committee, Carleton College
- CFA® Charterholder
- M.P.A., Public Affairs, Princeton University
- B.A., Carleton College



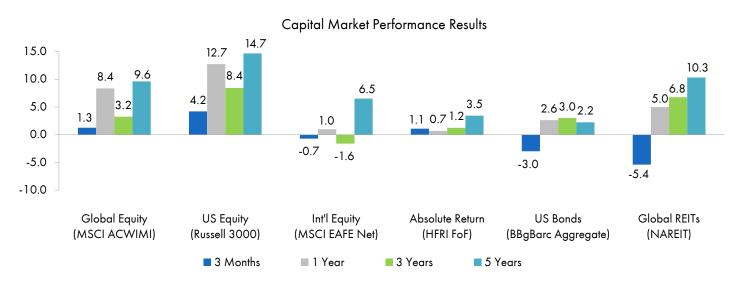
Angeles and Humboldt Area Foundation (HAF)

- Angeles has worked with the Humboldt Area Foundation since 2003.
 - From 2003 to 2007, Angeles worked with HAF on a project basis.
 - Since 2007, Angeles has offered advice and recommendations on any investment-related issues that arise during the year
 - In the fall of 2011, the Medium Term Investment Pool was established for investors with a shorter time horizon and/or lower risk tolerance than those invested in HAF's Long Term Investment Pool. The Medium Term Pool is now comprised of HAF assets for operations.
- Angeles is experienced in working with non-profits like HAF.
 - Our firm is 100% employee-owned by eleven active employees.
 - Institutional and private investors are Angeles' sole source of revenue.
 - We have 63 clients, of which approximately 64% are non-profits.
 - Assets under advisement were \$25 billion as of the end of 2016.



Capital Market Environment in 2016

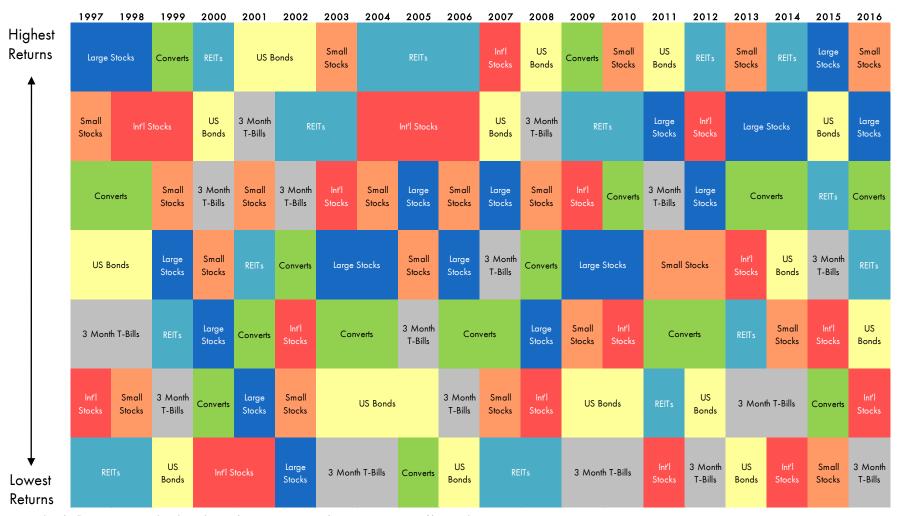
- Global equities (MSCI ACWIMI) were up 8.4% during 2016.
 - Domestic stocks outperformed their international counterparts. Within the US, value stocks outperformed growth stocks and small cap stocks outperformed large cap stocks.
- Fixed Income (Bloomberg-Barclays Aggregate) declined at the end of the year as interest rates
 rose, but returned a positive 2.6% on the year.
- Global REITs declined in the fourth quarter, but had a positive return for the year.
- Hedge funds as a group were up slightly during the year, with a fund of funds index rising slightly but trailing major asset classes.



Source: Morningstar

Note: HFRI FoF Index returns are subject to revisions by the publisher; final values may differ from those included in this report.





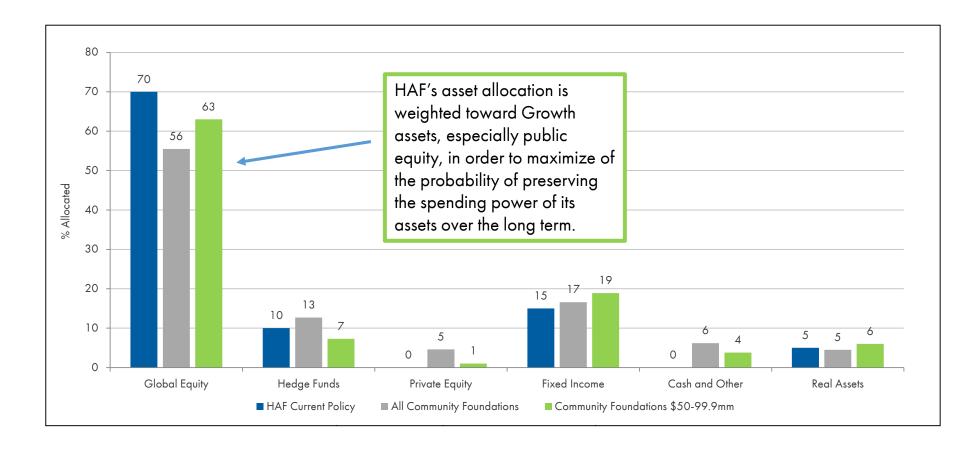
This is for illustrative purposes only and not indicative of any investment. Past performance is no guarantee of future results.

Copyright © 2000 Ibbotson Associates, Inc. (updated by Angeles Investment Advisors to include additional assets classes and additional periods).

Note: US Bonds (Barclays US Aggregate Bond Index), Large Cap Stocks (Russell 1000 Index), Small Cap Stocks (Russell 2000 Index), International Stocks (MSCI EAFE), REITs (FTSE EPRA/NAREIT Global REITs), Convertibles (BofAML All US Convertibles Index), 3 Month T-Bills (BofAML US Treasury Bill 3 Months).



HAF Asset Allocation Versus Peers





Expectations for the Future

 The Foundation's primary investment goal is to preserve purchasing power after inflation and spending.

Return hurdle = Spending + Inflation

$$6.25\%$$
 = 4.0% + 2.25%

ANGELES' PROJECTED LONG TERM (>10 YEARS)
ASSET CLASS RETURN AND RISK ASSUMPTIONS
AS OF JANUARY 2017
(NET OF FEES AND TRANSACTIONS COSTS)

	Expected Return	Expected Risk
Global Equity	6.50%	17.0%
Absolute Return	5.5%	8.0%
Global Real Estate Securities	5.25%	19.0%
Fixed Income	2.75%	5.0%
Inflation	2.25%	



Highlights of 2015 HAF Review

Based on long term capital market assumptions for future returns and HAF's current policy targets, Angeles estimates that the expected return of the HAF Long Term Investment Pool will be 5.8% without excess returns, and 6.5% with excess returns.

HAF LONG TERM INVESTMENT POOL

	Long-Term Pool Policy
Global Equity	70%
Absolute Return	10%
Global REITs	5%
Fixed Income	15%
Expected Return	5.8%
Expected Excess Return	0.7%
Expected Return Incl. Manager Excess Returns	6.5%
Expected Risk	13.4%
Sharpe Ratio	0.28
Probability of a Loss:	
1- Year	31%
5- Years	16%
10- Years	9%
2 Std. Dev. Negative Event	
Very Bad Scenario ¹	-23%

¹ Very Bad Scenario assumes that correlations across asset classes go to 1 and each class experiences a two standard deviation negative event.

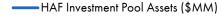
¹ The Total Fund's expected excess return from manager outperformance is a weighted sum of the underlying asset class composites' excess returns. Global equity's expected excess return is 0.75%, absolute return's expected excess return is 1.5%, core fixed income's expected excess return is 0.5%, and REITs' excess return expectation is 0% (given DFA's passively managed approach in its REIT portfolios).



Annual Performance Review

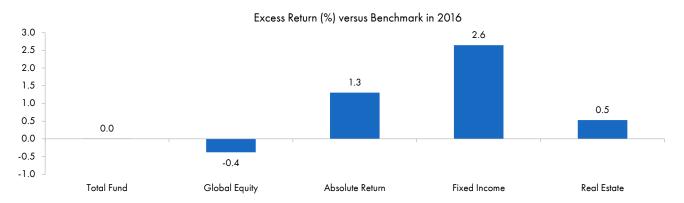
- HAF's Investment Pool grew to \$93.8 million at the end of 2016, primarily due to capital appreciation.
- HAF's Investment Pool matched its benchmark over the trailing year, returning 7.0%.







Overview of Returns



							Cal	endar Ye	ears					
	% of Fund	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004
Total Fund	100.0%	7.0	-0.5	4.8	18.1	13. <i>7</i>	-5.2	13. <i>7</i>	28.9	-33.9	5.7	15.4	9.0	13.2
Policy Index ¹		<i>7</i> .0	-1.4	5.1	1 <i>5.7</i>	14.4	-2.8	13.8	29.1	-32.3	6.6	15.5	<i>7</i> .1	12.3
Global Equity ²	<i>7</i> 0.1%	8.0	-1.2	3.6	25.9	1 <i>7.7</i>	-8.9	15.5	36.6	-40.2	9.0	1 <i>7</i> .2	13.0	15.8
Global Equity Blended Index ³		8.4	-2.2	3.8	23.6	16.8	-6.9	14.9	35.9	-41. <i>7</i>	8.4	18.4	8.5	14.0
Fixed Income	15.1%	5.3	1.8	5.7	1.3	4.6	7 .3	7.5	11.2	-14.2	3.2	6.8	2.2	6.5
Fixed Income Blended Index ⁴		2.6	0.5	6.0	-1.8	5.5	7.4	7.2	8.6	2.4	6.5	5.0	2.7	5.0
Real Estate Securities	5.0%	6.6	0.7	22.7	1.8	23.5	0.8	23.7	32.2	-40.5	-18. <i>7</i>	35.3	13.2	32.1
Real Estate Blended Index ⁵		6.0	-0.4	21.5	1.7	23.2	0.1	22.7	34.4	-40.6	-17.9	35.9	14.1	34.8
Absolute Return	9.8%	2.0	0.2	5.4										
HFRI Fund of Funds Index		0.7	-0.3	3.4										
Total Cash	0.0%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	2.0	4.8	4.8	3.0	1.2
90-day T-Bills		0.3	0.0	0.0	0.0	0.1	0.1	0.1	0.2	1.8	4.7	4.8	3.0	1.2

Note: All returns are net of fees.



HAF Returns versus Community Foundation Peers

- In 2016, HAF underperformed the median return of its community foundation peers.
 - HAF returned 7.0% in 2016, compared to the 7.7% median return of 145 community foundation peers (including HAF).
 - The median return of 27 community foundation peers with similar levels of assets (\$50-99.9 million) was 8.1%.
- Over longer periods, HAF has outperformed its community foundation peers.
 - Over three years HAF returned 3.7% (annualized) versus 3.2% for the median peer.
 - HAF also outperformed the median community foundation over the trailing 5- and 7-years.

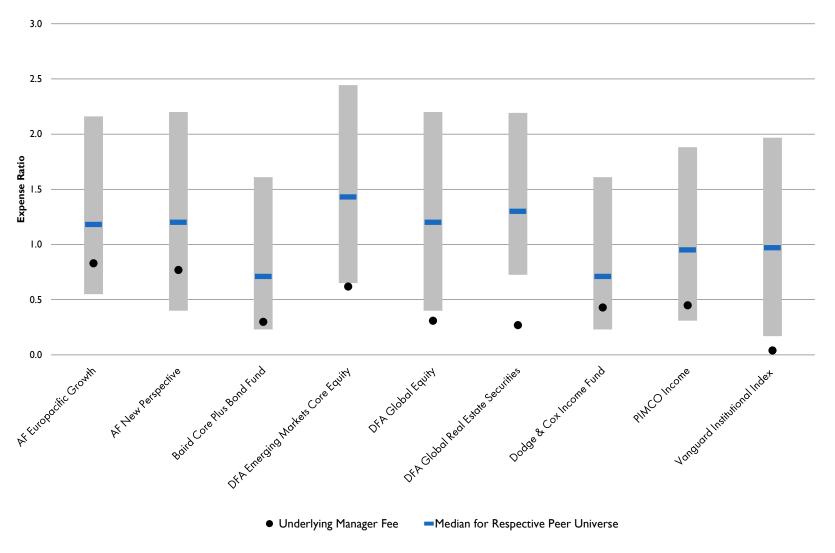


Governance Overview

- Angeles works regularly with the Foundation on investment matters to assist the Foundation in meeting its fiduciary oversight responsibilities.
- During 2016, the Investment Committee's oversight and decision-making included:
 - Reduced the number of equity funds from nine to five, while maintaining the target allocation of 70%.
 - Eliminated exposure to convertibles within the equity portfolio
 - Added two new fixed income managers, Baird and Dodge & Cox.
 - Considered and evaluated socially-responsive investments
 - Considered and evaluated private equity investments as a new asset class, including review of implementation options but decided not to add private equity at this time.



Fee Benchmarking



Source for mutual fund overall expense ratios: Morningstar. Weighted investment management fee for HAF Investment Pool is 0.55% of assets. This includes the management fee for the managers in the Angeles Absolute Return Fund but does not include any variable performance fees for those manager. Angeles waives any overall management fee for the fund itself for its consulting clients.



Manager Overview

- The mutual funds held by HAF are in six fund families:
 - Dimensional Fund Advisors (35% of total assets)
 - Capital Group/American Funds (26%)
 - Vanguard (14%)
 - PIMCO (6%)
 - Baird (5%)
 - Dodge & Cox (3%)
- Angeles maintains confidence in the mutual fund families that oversee HAF's investable assets.
- HAF also holds a portfolio of hedge funds overseen by Angeles, which comprises 10% of the Foundation's Investment Pool.



Mutual Fund Performance through 12/31/16

American Funds

Fund Name	Ticker	Net Assets \$MM	Exp Ratio			Annlzd Return 5 Yr		in Cat	% Rank in Cat 3 Yr	% Rank in Cat 5 Yr	% Rank in Cat 10 Yr
EuroPacific Growth Fund	AEPGX	\$126,300	0.83%	0.7	-0.9	6.8	2.6	22	29	3 <i>7</i>	18
Morningstar Foreign Large Growth Median			1.18%	-2.3	-1.8	6.3	1. <i>7</i>				
MSCI ACWI ex-US Index				4.5	-1.8	5.0	1.0				
New Perspective	ANWPX	\$62,154	0.77%	1.9	3.5	11.1	5.8	79	26	16	9
Morningstar World Stock Median			1.20%	5.4	2.1	9.4	3.8				
MSCI ACWI Index				<i>7</i> .9	3.1	9.4	3.6				

Baird

Fund Name	Ticker	Net Assets \$MM	Exp Ratio	Return		Return	Return	in Cat	% Rank in Cat 3 Yr	in Cat	% Rank in Cat 10 Yr
Baird Core Plus Bond	BCOIX	\$13,1 <i>7</i> 6	0.30%	4.7	3.8	3.6	5.4	14	8	16	7
Morningstar Intermediate-Term Bond Median			0.70%	3.0	2.8	2.7	4.3				
Bloomberg-Barclays Aggregate Index				2.6	3.0	2.2	4.3				



Mutual Fund Performance through 12/31/16

Dimensional Fund Advisors

Fund Name	Ticker	Net Assets \$MM	Exp Ratio		Annlzd Return 3 Yr		Annlzd Return 10 Yr	% Rank in Cat 1 Yr	% Rank in Cat 3 Yr	% Rank in Cat 5 Yr	% Rank in Cat 10 Yr
DFA Global Real Estate	DFGEX	\$5,236	0.24%	6.6	9.6	10.5		7	1	11	
Morningstar Global Real Estate Median			1.30%	2.1	5.0	9.0					
S&P Global REIT Index				5.8	8.6	9.8					
DFA Emerging Mkts Core Equities	DFCEX	\$20,034	0.61%	12.4	-1.8	2.1	3.1	20	27	39	13
Morningstar Diversified Emerging Mkts Median			1.42%	8.3	-2.9	1.7	1.3				
MSCI Emerging Mkts Net Div				11.2	-2.6	1.3	1.8				
DFA Global Equities	DGEIX	\$5,409	0.30%	12.9	4.8	11.9	5.0	5	12	9	20
Morningstar World Stock Median			1.20%	5.4	2.1	9.4	3.8				
MSCI ACWI IMI				8.4	3.2	9.6	3.8				

Dodge & Cox

		Net Assets							% Rank in Cat		% Rank in Cat
		INET Assets									
Fund Name	Ticker	\$MM	Exp Ratio	1 Yr	3 Yr	5 Yr	10 Yr	1 Yr	3 Yr	5 Yr	10 Yr
Dodge & Cox Income	DODIX	\$47 ,060	0.43%	5.6	3.5	3.8	5.0	6	16	11	16
Morningstar Intermediate-Term Bond Median			0.70%	3.0	2.8	2.7	4.3				
Bloomberg-Barclays Aggregate Index				2.6	3.0	2.2	4.3				



Mutual Fund Performance through 12/31/16

PIMCO

Fund Name	Ticker	Net Assets \$MM		Return	Return		Return	in Cat	in Cat	in Cat	% Rank in Cat 10 Yr
PIMCO Income Fund	PIMIX	\$72,530	0.45%	8. <i>7</i>	6.1	8.9		31	4	2	
Morningstar Multisector Bond Median			0.95%	7.5	2.8	4.3					
Bloomberg-Barclays Aggregate Index				2.6	3.0	2.2					

Vanguard

				Annlzd	Annlzd	Annlzd	Annlzd	% Rank	% Rank	% Rank	% Rank
		Net Assets		Return	Return	Return	Return	in Cat	in Cat	in Cat	in Cat
Fund Name	Ticker	\$MM	Exp Ratio	1 Yr	3 Yr	5 Yr	10 Yr	1 Yr	3 Yr	5 Yr	10 Yr
Vanguard Institutional Index	VINIX	\$216,09 <i>7</i>	0.04%	11.9	8.8	14.6	6.9	26	6	15	22
Morningstar Large Blend Median			0.97%	10.5	<i>7</i> .3	13.6	6.3				
S&P 500 Index				12.0	8.9	14.7	6.9				



HAF Global Equity Performance (through 12/31/16)

			1	Annualized		Since Fund	Inception	
	% of Fund	1 Year	3 Year	5 Year	7 Year	10 Year	Inception^	Date
Global Equity	70.1%	8.0	3.4	10.4	8.1	4.4	6.8	12/31/2003
Global Equity Blended Index		8.4	3.2	9.7	<i>7.</i> 9	3.8	6.0	
DFA Emerging Markets Core Fund	2.1%	12.4	-1.8	2.1	0.7	3.1	10.9	12/31/2003
MSCI Emerging Mkts		11.2	-2.6	1.3	0.5	1.8	<i>7</i> .8	
DFA Global Equities	28.2%	12.9	4.8	11.9	9.9	5.0	11.9	7/31/2012
MSCI ACWI IMI Index		8.4	3.2	9.6	<i>7</i> .6	3.8	9.3	
AF EuroPacific Growth Fund	18.8%	0.7	-0.9	6.8	4.0	2.6	6.4	1/31/2004
MSCI ACWI ex-US Index		4.5	-1.8	5.0	2.9	1.0	5.2	
Vanguard Institutional Index	14.2%	11.9	8.8	14.6	12.8	6.9	9.0	3/31/2014
S&P 500 Index		12.0	8.9	14.7	12.8	6.9	9.0	
AF New Perspective	6.8%	1.9	3.5	11.1	8.5	5.8	-0.3	7/31/2015
MSCI ACWI Index		7.9	3.1	9.4	<i>7</i> .3	3.6	3.0	

Returns are net of fees.



[^] Annualized if greater than 1 year.

Bond and REIT Performance (through 12/31/16)

		Annualized					Since Fund	Inception
	% of Fund	1 Year	3 Year	5 Year	7 Year	10 Year	Inception^	Date
Fixed Income	15.1%	5.3	4.2	3. <i>7</i>	4.7	3.1	3.6	12/31/2003
Fixed Income Blended Index		2.6	3.0	2.5	3.9	4.4	4.4	
PIMCO Income Fund	5.5%	8.7	6.1	8.9	10.1		5.8	12/31/2012
Bloomberg-Barclays Aggregate Ind	dex	2.6	3.0	2.2	3.6		1.7	
Baird Core Plus Bond Fund	5.4%	4.7	3.8	3.6	5.0	5.4	0.0	11/17/2016
Bloomberg-Barclays Aggregate Ind	dex	2.6	3.0	2.2	3.6	4.3	-0.2	
Dodge & Cox Income Fund	2.7%	5.6	3.5	3.8	4.4	5.0	0.4	11/17/2016
Bloomberg-Barclays Aggregate Ind	dex	2.6	3.0	2.2	3.6	4.3	-0.2	
Community Loans	1.4%	4.3					5.0	12/31/2014

				Annualized	ł		Since Fund	Inception
	% of Fund	1 Year	3 Year	5 Year	7 Year	10 Year	Inception^	Date
Real Estate Securities	5.0%	6.6	9.6	10.6	10.9	2.8	7.9	12/31/2003
Real Estate Blended Index		6.0	8. <i>7</i>	10.0	10.2	2.6	7.9	
DFA Global Real Estate Securities	5.0%	6.6	9.6	10.5	11.0		11.6	7/31/2012
S&P Global REIT Index		5.8	8.6	9.8	10.1		10.9	

Returns are net of fees.



[^] Annualized if greater than 1 year.

- Compared to the universe, the Angeles Absolute Return Fund ranks in the top half or better of its peer group across various trailing time periods.
 - The tables below show performance of the Angeles Absolute Return Fund compared to the performance of the HFRI Fund of Funds Composite Index constituents through December 31st, 2016.

Trailing Period Returns

					Since Fund
	YTD	l Year	3 Year	5 Year	Inception
AIA ARF Return	2.0%	2.0%	2.5%	5.9%	4.1%
AIA ARF Peer Group Rank (I = best, 100 = worst)	29	29	29	14	29
HFRI Fund of Funds Index	0.5%	0.5%	1.2%	3.4%	2.3%
HFRI Fund Weighted Index	5.6%	5.6%	2.4%	4.5%	3.6%

HFRI Fund of Funds Index Constituents Percentile Breakpoints

Percentile	YTD	l Year	3 Year	5 Year	Since Fund Inception
# of Observations	102	102	96	90	82
95th	5.8%	5.8%	5.7%	6.7%	6.2%
75th	2.4%	2.4%	2.8%	5.0%	4.3%
Median	-0.6%	-0.6%	0.5%	3.2%	2.1%
25th	-3.3%	-3.3%	-1.4%	0.9%	0.5%
5th	-7.0%	-7.0%	-4.6%	-1.1%	-1.3%

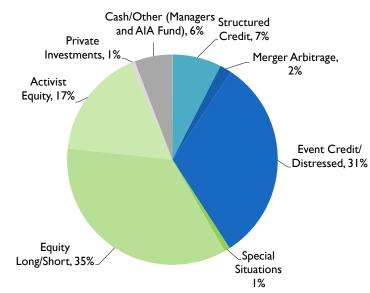
Note: Fund inception date is 4/1/2010. Past performance is not indicative of future results. HFRI composite constituents may not be appropriate for comparison based on size, composition, trading style, etc. The Fund may compare materially worse, if a different universe of funds were used.

The HFRI Fund of Funds Composite Index is comprised of over 450 funds of hedge funds with a minimum of \$50 mm in assets or a track record of at least 12 months. Angeles believes that this is the most appropriate benchmark for the Angeles Absolute Return Fund. The HFRI Fund of Funds Index returns and HFRI Fund of Funds Index constituent data are both preliminary and are subject to revision.



Manager	Allocation as of 1/1/2017*	Strategy	Investment Focus
Beach Point	11.6%	Global Credit/Distressed	Invests in event driven and distressed credit with a focus on complex and underfollowed situations.
Canyon	10.1%	US Multi-strategy	Pursues a credit-oriented strategy focused on value and event-driven investments.
Och-Ziff Credit	9.3%	Global Credit/Distressed	Invests in U.S. and European corporate and structured credit.
MidOcean	9.2%	US Long/Short Credit	Invests in corporate credit with a focus on underfollowed situations.
NB Greater China	8.9%	China Long/Short Equity	Invests in long/short equities (China) based on fundamental analysis.
Select Equity Group	8.7%	US Long/Short Equity	Invests long/short, primarily in US equities, based on fundamental analysis.
Oceanwood	8.5%	European Multi-strategy	Invests in event-driven opportunities across Europe in both credit and equity.
Orbimed	8.4%	Healthcare Long/Short Equity	Invests long/short in the global healthcare sector.
Cevian	7.8%	European Activist Equity	Concentrated activist equity strategy focused on investing in the Nordic region of Europe.
Trian (includes co- investment fund)	7.6%	Activist Equity	Concentrated activist equity strategy focused on the US and Europe.
Sachem Head	7.0%	US Long/Short Equity	Employs a concentrated, value-oriented long/short investment strategy with the willingess to use activism.
Avenue	0.5%	US Credit/Distressed	Invests in US distressed companies (equity, debt, and other securities), primarily long-biased.
King Street	0.4%	Global Credit/Distressed	Side pocket investments.

STRATEGY ALLOCATIONS (% LONG EXPOSURE)*



TOP FUND POSITIONS**

Name	% of Fund
Sysco (equity)	2.1%
General Electric (equity)	1.5%
ABB (equity)	1.2%
Mondelez (equity)	1.2%
ThyssenKrupp (equity)	1.1%



^{*} Strategy Allocations listed above represent exposures of each underlying fund as of 11/30/2016. Any of the funds in which Angeles invests may be closed to new investments at any time. Moreover, Angeles may determine not to invest in one or more of these funds and may determine to invest in other funds not listed. The investment process is dynamic, and these allocations and funds are subject to change at any time.

^{**} Top Fund Positions are the top long positions calculated using 1/1/2017 manager fund weight and the most recently available manager holdings, excluding cash.